

Blue Peaks Developmental Services, Inc.

2018 Budget

July 1, 2017 - June 30, 2018

	2017-18 Proposed Budget	2016-17 Approved Budget	2018B- 2017B \$ Change	2018B-2017B % Change	2018 % of Proposed Budget Total	2016-17 Projected Actual
REVENUE						
State Revenue						
Special Purpose Funds	25,162	0	25,162	100.00%		2,975
State Case Management	18,564	8,328	10,236	122.91%		17,404
State Family Support Services	61,776	61,776	0	0.00%		57,923
State Early Intervention	136,392	159,660	(23,268)	-14.57%		183,818
State SLS	43,200	49,080	(5,880)	-11.98%		46,013
State SLS Reserve Reversion	(11,300)	(15,516)	4,216	-27.17%		(2,299)
State OBRA	53,964	50,976	2,988	5.86%		57,479
PASARR	0	264	(264)	-100.00%		0
Part C Federal Funds	24,120	45,528	(21,408)	-47.02%		19,534
EI Trust Fund	4,644	5,700	(1,056)	-18.53%		4,356
State Management Fee	54,360	44,556	9,804	22.00%		44,921
Total State Revenue	410,882	410,352	530	0.13%	9.20%	432,124
Medicaid Revenue						
Medicaid Comprehensive	3,080,916	3,339,852	(258,936)	-7.75%		2,944,255
Medicaid Comp Contra	0	0	0	0.00%		(42,972)
Medicaid Targeted Case Management	150,834	158,820	(7,986)	-5.03%		141,045
Medicaid TCM Contra	0	0	0	0.00%		(4,582)
Medicaid SLS	403,920	410,796	(6,876)	-1.67%		373,029
Medicaid SLS Contra	0	0	0	0.00%		(3,878)
Medicaid CES	14,880	8,088	6,792	83.98%		13,867
Total Medicaid Revenue	3,650,550	3,917,556	(267,006)	-6.82%	81.71%	3,420,764
Room & Board Revenue						
Room & Board	333,648	364,320	(30,672)	-8.42%		331,613
Food Stamp Revenue	18,528	22,824	(4,296)	-18.82%		20,574
Total Room & Board Revenue	352,176	387,144	(34,968)	-9.03%	7.88%	352,187
Other Revenue						
County Revenue	5,600	5,604	(4)	-0.07%		5,600
Grant Revenue	0	0	0	0.00%		49,060
Cash Contributions	4,500	5,652	(1,152)	-20.38%		9,137
Fundraising Revenue	300	2,148	(1,848)	-86.03%		189
In-Kind Donations	20,000	15,290	4,710	30.80%		2,846
Custodial Revenue	20,268	20,470	(202)	-0.99%		19,000
Miscellaneous	144	0	144	100.00%		4,380
Other Revenue	144	0	144	100.00%		122
Interest Income	2,508	2,196	312	14.21%		2,371
Insurance Claim Reimbursement	0	0	0	0.00%		3,304
Admin Fee for Medicaid Transactions	600	732	(132)	-18.03%		725
Total Other Revenue	54,064	52,092	1,972	3.79%	1.21%	96,734
TOTAL REVENUE	4,467,672	4,767,144	(299,472)	-6.28%	100.00%	4,301,809

Blue Peaks Developmental Services, Inc.

2018 Budget

July 1, 2017 - June 30, 2018

	2017-18 Proposed Budget	2016-17 Approved Budget	2018B- 2017B \$ Change	2018B-2017B % Change	2018 % of Proposed Budget Total	2016-17 Projected Actual
EXPENDITURES						
Compensation						
Salaries & Wages						
Salaries - Exempt Staff	656,688	770,772	(114,084)	-14.80%		632,990
Wages - Non-Exempt Staff	1,819,218	1,928,846	(109,628)	-5.68%		1,727,385
Wages - New Hire Training	23,946	20,443	3,503	17.14%		9,626
Accrued Vacation	111,449	84,613	26,836	31.72%		103,598
Total Salaries & Wages	2,611,301	2,804,674	(193,373)	-6.89%	58.45%	2,473,599
Benefits						
Long/Short Term Disability	22,464	27,192	(4,728)	-17.39%		18,926
Health Insurance	309,000	302,823	6,177	2.04%		272,493
401k Contribution	37,956	42,731	(4,775)	-11.17%		38,911
Life/AD&D Insurance	4,008	4,560	(552)	-12.11%		3,100
Vaccinations - Physicals	3,702	3,904	(202)	-5.17%		3,626
Total Benefits	377,130	381,210	(4,080)	-1.07%	8.44%	337,056
Payroll Taxes						
F.I.C.A.	190,902	208,085	(17,183)	-8.26%		182,208
S.U.I. Tax	12,954	17,008	(4,054)	-23.84%		13,521
Workers Compensation	86,976	92,252	(5,276)	-5.72%		84,777
Total Payroll Taxes	290,832	317,345	(26,513)	-8.35%	6.51%	280,506
Total Compensation	3,279,263	3,503,229	(223,966)	-6.39%	73.40%	3,091,161
Consumer Compensation						
Consumer Wages						
Consumer Wages	24,714	41,085	(16,371)	-39.85%		35,288
Total Consumer Wages	24,714	41,085	(16,371)	-39.85%	0.55%	35,288
Consumer Payroll Taxes						
F.I.C.A. - Consumers	1,896	3,143	(1,247)	-39.68%		2,632
Workers Compensation-Consumers	1,152	1,929	(777)	-40.28%		1,678
Total Consumer Payroll Taxes	3,048	5,072	(2,024)	-39.91%	0.07%	4,310
Total Consumer Compensation	27,762	46,157	(18,395)	-39.85%	0.62%	39,598
Medical & Professional Fees						
Medical Services	756	3,534	(2,778)	-78.61%		750
PAR Services	29,244	25,259	3,985	15.78%		27,168
Professional Services	876	2,654	(1,778)	-66.99%		816
Contract Services	201,107	241,091	(39,984)	-16.58%		208,649
Legal & Audit	14,004	14,172	(168)	-1.19%		18,349
Total Medical & Professional Fees	245,987	286,710	(40,723)	-14.20%	5.51%	255,732
Board & Staff Travel/Development						
Staff Appreciation	15,072	15,003	69	0.46%		15,600
Staff Development	8,155	8,025	130	1.62%		8,466
Staff Travel, Meals & Lodging	15,123	14,123	1,000	7.08%		14,165
Board Travel, Meals & Lodging	1,180	1,180	0	0.00%		1,183
Total Board & Staff Travel/Development	39,530	38,331	1,199	3.13%	0.88%	39,414

Blue Peaks Developmental Services, Inc.

2018 Budget

July 1, 2017 - June 30, 2018

	2017-18 Proposed Budget	2016-17 Approved Budget	2018B- 2017B \$ Change	2018B-2017B % Change	2018 % of Proposed Budget Total	2016-17 Projected Actual
Occupancy						
Property Tax	1,584	1,099	485	44.13%		1,980
Repairs & Maintenance	57,972	65,004	(7,032)	-10.82%		65,036
Janitorial/Cleaning Supplies	8,698	9,824	(1,126)	-11.46%		8,737
Utilities	96,397	102,954	(6,557)	-6.37%		102,318
Food & Consumables	121,036	126,644	(5,608)	-4.43%		114,804
Telephone	31,429	29,973	1,456	4.86%		30,204
Insurance	80,352	80,328	24	0.03%		59,105
Depreciation	144,768	148,572	(3,804)	-2.56%		131,828
Total Occupancy	542,236	564,398	(22,162)	-3.93%	12.14%	514,012
Equipment						
Program Equipment	672	3,000	(2,328)	-77.60%		818
Residential Equipment	14,899	10,390	4,509	43.40%		14,033
Maintenance Equipment	36	488	(452)	-92.62%		38
Office Equipment	2,776	2,689	87	3.24%		2,842
Total Equipment	18,383	16,567	1,816	10.96%	0.41%	17,731
Client Assistance						
Client Needs	18,048	25,356	(7,308)	-28.82%		19,165
Client Medicine	15,013	17,747	(2,734)	-15.41%		15,495
Program Supplies	24,634	20,000	4,634	23.17%		25,170
Recreation	10,008	5,000	5,008	100.16%		2,848
Client Travel, Meals & Lodging	42,241	29,345	12,896	43.95%		48,135
Total Client Assistance	109,944	97,448	12,496	12.82%	2.46%	110,813
Vehicles						
Fuel Allocation	51,368	55,000	(3,632)	-6.60%		49,413
Vehicle R & M Allocation	56,284	56,694	(410)	-0.72%		37,754
Total Vehicles	107,652	111,694	(4,042)	-3.62%	2.41%	87,167
Other Supplies						
Maintenance Shop Supplies	5,580	2,508	3,072	122.49%		5,244
Office Supplies	9,803	10,068	(265)	-2.63%		8,768
Postage	3,043	3,208	(165)	-5.14%		3,007
Printing	20,239	20,022	217	1.08%		18,379
Contract Supplies	0	4,466	(4,466)	-100.00%		0
Total Other Supplies	38,665	40,272	(1,607)	-3.99%	0.87%	35,398
Other Expense						
Dues, Fees & Licenses	20,661	27,456	(6,795)	-24.75%		20,722
Lease - Operating	1,336	1,233	103	8.35%		1,371
Information Technology	26,257	25,020	1,237	4.94%		28,213
Interest	691	689	2	0.29%		676
Other Rental Expense	0	317	(317)	-100.00%		25
Bad Debt Expense	0	0	0	0.00%		2,529
Advertising	2,196	2,504	(308)	-12.30%		2,754
Miscellaneous	2,442	216	2,226	1030.56%		2,457
Unspent Revenue Reversion	0	0	0	0.00%		19,979
In Kind Donations - Goods	0	0	0	0.00%		683
Total Other Expense	53,583	57,435	(3,852)	-6.71%	1.20%	79,409

Blue Peaks Developmental Services, Inc.

2018 Budget

July 1, 2017 - June 30, 2018

	2017-18 Proposed Budget	2016-17 Approved Budget	2018B- 2017B \$ Change	2018B-2017B % Change	2018 % of Proposed Budget Total	2016-17 Projected Actual
Other Revenues (Expenses) & Gains (Losses)						
Unallowable - Bad Debt	0	0	0	0.00%		24,527
Unallowable - Client Bad Debt	0	0	0	0.00%		3,000
Unallowable - Advertising	2,940	2,496	444	17.79%		2,450
Unallowable - Fundraising Expense	252	1,623	(1,371)	-84.47%		265
Unallowable - Sales/Use Taxes	276	484	(208)	-42.98%		269
Unallowable-Contribution	300	300	0	0.00%		313
Unallowable-Lobbying Expense	900	0	900	100.00%		550
Other Revenues (Expenses) & Gains (Losses)	4,668	4,903	(235)	-4.79%	0.10%	31,374
TOTAL EXPENDITURES	4,467,672	4,767,144	(299,472)	-6.28%	100.00%	4,301,809
REVENUE OVER/UNDER EXPENDITURES	0	0	0	0.00%		0

Board Approved - 6/14/17