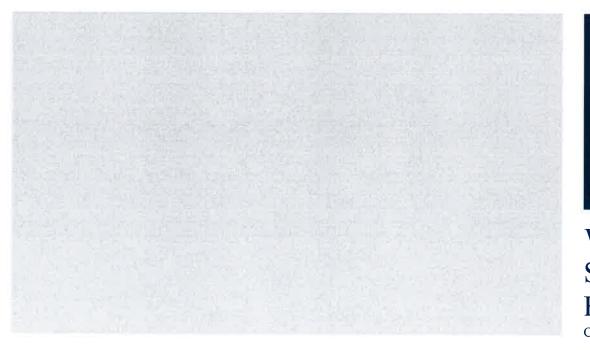
# BLUE PEAKS DEVELOPMENTAL SERVICES, INC. ALAMOSA, COLORADO

#### FINANCIAL STATEMENTS

June 30, 2016





Wall,
Smith,
Bateman Inc.
Certified Public Accountants

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#### INDEPENDENT AUDITORS' REPORT

To the Board of Directors Blue Peaks Developmental Services, Inc. Alamosa, Colorado

# Wall, Smith, Bateman Inc.

#### Report on the Financial Statements

We have audited the accompanying financial statements of Blue Peaks Developmental Services, Inc. (the Center), which comprise the statement of financial position as of June 30, 2016, and the related statement of activities and cash flows for the year then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America as established by the Auditing Standards Board of the American Institute of Certified Public Accountants. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Blue Peaks Developmental Services, Inc. as of June 30, 2016, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Board of Directors Blue Peaks Developmental Services, Inc. Page 2

#### Report on Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The summary of revenues, support, and expenses by program on pages 11 through 12 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statements as a whole.

, Datoman Inc.

Wall, Smith, Bateman Inc.

Alamosa, Colorado

October 11, 2016

# BLUE PEAKS DEVELOPMENTAL SERVICES, INC. FINANCIAL STATEMENTS

# BLUE PEAKS DEVELOPMENTAL SERVICES, INC. STATEMENT OF FINANCIAL POSITION June 30, 2016

	2016
ASSETS	
Current Assets	
Cash and Cash Equivalents	\$ 512,631
Short-term Certificates of Deposit	585,966
Accounts Receivable	
Fees and Grants from Governmental Agencies	355,714
Other	26,569
Prepaid Expenses	26,733
Total Current Assets	1,507,613
Restricted Cash	5,329
Land, Building, and Equipment (Net)	1,065,787
Total Assets	\$ 2,578,729
LIABILITIES AND NET ASSETS	
Current Liabilities	
Accounts Payable and Accrued Expenses	\$ 257,562
Deferred Revenue	4,999
Current Portion of Capital Lease Obligation	8,456
Total Current Liabilities	271,017
Long-term Capital Lease Obligation, Net of Current Portion	16,321
Total Liabilities	287,338
Net Assets	
Unrestricted	1.041.010
Net Investment in Land, Building, and Equipment Undesignated	1,041,010
Ondesignated	1,250,381
Total Unrestricted Net Assets	2,291,391
Total Liabilities and Net Assets	\$ 2,578,729

#### BLUE PEAKS DEVELOPMENTAL SERVICES, INC.

#### STATEMENT OF ACTIVITIES

#### For the Year Ended June 30, 2016

	Total Unrestricted 2016
Revenues and support	<del></del>
Fees for services	
State of Colorado General Fund	\$ 385,899
Medicaid	3,885,418
Room and board	398,958
Grants and contributions	
Part C	38,760
Public support - contributions	8,740
In-kind contributions	21,884
Other revenue	40,013
Total Revenues and Support	4,779,672
Expenses	
Program Services	
Comprehensive	3,378,658
Adult Supported Living	375,124
Children's Extensive Support	13,742
Early Intervention	327,361
Family Support	55,574
Case Management	143,030
Total Program Services	4,293,489
Supporting Services	
Management and General	424,276
Total Expenses	4,717,765
CHANGE IN NET ASSETS	61,907
Net Assets, Beginning of Year	2,229,484
Net Assets, End of Year	\$ 2,291,391

### BLUE PEAKS DEVELOPMENTAL SERVICES, INC. STATEMENT OF CASH FLOWS

#### For the Year Ended June 30, 2016

		2016
Cash Flows from Operating Activities		
Change in Net Assets	\$	61,907
Adjustments to reconcile change in net assets to net cash		
provided by (used in) operating activities		
Depreciation		148,258
In-Kind Contributions of Property, Plant, and Equipment		(20,389)
Change in Net Assets and Liabilities		
(Increase) Decrease in Accounts Receivable		(8,486)
(Increase) Decrease in Prepaid Expenses and Deposits		13,650
Increase (Decrease) in Accounts Payable and Accrued Expenses		(196,588)
Increase (Decrease) in Deferred Revenue		(3,781)
Net Cash Provided By (Used In) Operating Activities		(5,429)
Cash Flows from Investing Activities		
Purchase of Land, Building, and Equipment		(17,543)
Gain on Sale of Land, Building, and Equipment		574
Purchase of Certificates of Deposit		(173,000)
Proceeds from Redemption of Certificates of Deposits		98,000
Net Cash Provided By (Used In) Investing Activities	9	(91,969)
Cash Flows from Financing Activities		
(Increase) Decrease in Restricted Cash		2,671
Capital Lease Payments		(7,518)
Net Cash Provided By (Used In) Investing Activities	-	(4,847)
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS		(102,245)
Cash and Cash Equivalents, Beginning of Year		614,876
Cash and Cash Equivalents, End of Year	\$	512,631
Supplemental Data		
Cash Paid for Interest	\$	938
Noncash Investing and Financing Activities		
Land, Building, and Equipment Additions from Contributions		20,389

#### NOTE 1 NATURE OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

This description of Blue Peaks Developmental Services, Inc.'s (the Center) nature of activities and summary of significant accounting policies is presented to assist in understanding the Center's financial statements.

#### Summary of Business Activities

Blue Peaks Developmental Services, Inc., a Colorado nonprofit corporation, was incorporated under the laws of the State of Colorado in 1970 for the purpose of providing a community center board to coordinate programs through interagency cooperation and local agencies to provide services to persons with developmental disabilities in Saguache, Mineral, Alamosa, Costilla, Conejos, and Rio Grande Counties. The Center was incorporated as San Luis Valley Center for the Handicapped, Inc., and in April 1988, changed its name to Blue Peaks Developmental Services, Inc. The Center is operated as a not-for-profit organization exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code. The Center's revenues come primarily from the State of Colorado for services provided.

#### Description of Services Provided

The major program services or supports and functional activities directly provided or purchased by the Center are:

Program Services or Supports

Comprehensive (Medicaid) refers to residential services, adult day services or supports and transportation activities as specified in the eligible person's Individualized Plan (IP). Included are a number of different types of residential settings, which provide an array of training, learning, experiential and support activities provided in residential living alternatives designed to meet individual needs. Additionally, adult day services provide opportunities for individuals to experience and actively participate in valued roles in the community. These services and supports enable individuals to access and participate in typical community activities such as work, recreation, and senior citizen activities. Finally, transportation activities refer to "Home to Day Program transportation" services relevant to an individual's work schedule as specified in the IP. For these purposes, "work schedule" is defined broadly to include adult and retirement activities such as education, training, community integration, and employment.

Adult Supporting Living (State and Medicaid) provides individualized living services for persons who are responsible for their own living arrangements in the community.

<u>Children's Extensive Support</u> is a deeming waiver (only the child's income is considered in determining eligibility) intended to provide needed services and supports to eligible children under the age of eighteen years old in order for the children to remain in or return to the family home. Waiver services are targeted to children having extensive support needs, which require constant line-in-sight supervision due to significantly challenging behaviors and/or coexisting medical conditions. Available services include personal assistance, household modification, specialized medical equipment and supplies, professional services, and community connection services.

<u>Early Intervention</u> is for children from birth through age two which offer infants and toddlers and their families services and supports to enhance child development in the areas of cognition, speech, communication, physical, motor, vision, hearing, social-emotional development, and self help skills; parent-child or family interaction; and early identification, screening, and assessment services.

<u>Family Support</u> provides an array of supportive services to the person with a developmental disability and his/her family when the person remains within the family home, thereby preventing or delaying the need for out-of-home placement, which is unwanted by the person or the family.

<u>Case Management</u> is the determination of eligibility for services and supports, service and support coordination, and the monitoring of all services and supports delivered pursuant to the IP, and the evaluation of results identified in the IP.

Supporting Services

Management and General includes those activities necessary for planning, coordination, and overall direction of the organization, financial administration, general board activities, and other related activities indispensable to the Center's corporate existence.

#### Basis of Accounting

Financial statements of the Center have been prepared on the accrual basis, whereby revenues are recorded when services are performed and expenses are recognized when incurred.

#### Use of Estimates

In preparing the financial statements in conformity with accounting principles generally accepted in the United States of America, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues, support, and expenses during the reporting period. Actual results could differ from those estimates.

#### Subsequent Events

The Center has evaluated events and transactions occurring subsequent to the end of the fiscal year for potential recognition or disclosure through October 11, 2016, the date on which the financial statements were issued, and did not identify any events or transactions that would have a material impact on the financial statements.

#### Cash and Cash Equivalents and Restricted Cash

For purposes of the statement of cash flows, the Center considers cash to be cash on hand and cash on deposit, subject to immediate withdrawal, and considers cash equivalents to be certificates of deposit with an original maturity date of three months or less. Restricted cash represents monies held for individuals receiving the Center's services. A liability in the amount equal to the restricted cash is recorded in accounts payable and accrued expenses. These monies are required to be held in a separate account by the Social Security Administration.

#### Concentrations of Credit Risk

The deposits are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000. At June 30, 2016, the Center had \$431,812 in uninsured cash balances.

#### Certificates of Deposit

Short-term certificates of deposit consist of six individual certificates with interest rates between 0.195% and 0.40% and maturity dates between August 2016 and February 2017. Certificates of deposit are carried at original acquisition cost and accrued interest is recorded in other accounts receivable.

#### Accounts Receivable

The majority of the Center's accounts receivable are due from the State of Colorado. Accounts receivable are due according to contractual terms and are stated at the amount management expects to collect from outstanding balances. The Center believes all receivables are collectible and that no allowance for doubtful accounts is necessary.

The Center writes off accounts receivable to bad debt expense after reasonable collection efforts have been made. Payments subsequently received on such receivables, if any, are recorded as other revenue.

#### Land, Building, and Equipment

Land, building, and equipment are reported at cost for purchased assets and estimated value, at date of receipt, for donated property. Any asset purchased for more than \$1,500 that has a life expectancy of more than two years is capitalized. Depreciation is provided on the straight-line method over the following estimated useful lives:

	Years
<b>Buildings and Improvements</b>	3-40
Equipment	3-10
Vehicles	3-5

#### Accounting for Contributions

All contributions are considered to be available for unrestricted use unless specifically restricted by the donor. Amounts received that are designated for future periods, or are restricted by the donor for specific purposes are reported as temporarily restricted or permanently restricted support that increases those net asset classes. Unconditional promises to give, which do not state a due date, are presumed to be time-restricted by the donor until received and are reported as temporarily restricted net assets.

A donor restriction expires when a stipulated time restriction ends, when an unconditional promise with an implied time restriction is collected, or when a purpose restriction is accomplished. Upon expiration, temporarily restricted net assets are reclassified to unrestricted net assets and are reported in the statement of activities as net assets released from restrictions. Restricted contributions received in the same year in which the restrictions are met are reported as unrestricted revenues rather than temporarily restricted revenue. The Center had no temporarily restricted revenue for the year ended June 30, 2016.

#### **In-Kind Contributions**

Contributions of property, materials, and personal services are reported as in-kind contributions and are recorded at estimated fair value at the date of receipt. The amount recorded for these contributions (other than contributions of land, building, and equipment) is also included as program costs to properly reflect the total cost of the particular program.

#### Income Taxes

The Center is operated as a nonprofit organization exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code. The Center recognizes tax liabilities when, despite the Center's belief that its tax return positions are supportable, the Center believes that certain positions may not be fully sustained upon review by the tax authorities. Benefits from tax positions are measured at the largest amount of benefit that is greater than fifty percent likely of being realized upon settlement. The Center has concluded there is no tax liability or benefit

required to be recorded as of June 30, 2016. The Center is subject to routine audits by taxing jurisdictions; however, there are currently no audits in progress for any tax periods. The Center believes it is no longer subject to income tax examinations for the years prior to the year ended June 30, 2013.

#### NOTE 2 LAND, BUILDING, AND EQUIPMENT

Land, building, and equipment consists of the following at June 30, 2016:

Buildings and Improvements	\$ 2,499,680
Equipment	477,301
Vehicles	 913,429
	3,890,410
Less: Accumulated Depreciation	 3,111,278
	779,132
Land	 286,655
	\$ 1,065,787

Depreciation expense was \$148,258 for the year ended June 30, 2016.

#### **NOTE 3 DEFERRED REVENUE**

Deferred revenue of \$4,999 at June 30, 2016 consists of unearned revenue from the State of Colorado. The revenue is recognized when services are performed.

#### **NOTE 4 LEASES**

#### **Operating Leases**

The Center leases office equipment under operating lease arrangements. The leases on office equipment expire on various dates through fiscal year 2020. Rental expense under these operating leases was \$1,448 for the year ended June 30, 2016. Future minimum rental payments for all noncancelable operating leases at June 30, 2016 are as follows:

#### Year Ending June 30,

2017	\$	1,316
2018		1,316
2019		1,316
2020	-	1,316
	\$	5,264

#### Capital Lease Obligation

The Center leases equipment under a capital lease arrangement. For financial reporting purposes, minimum lease rentals relating to the equipment have been capitalized. The following is a schedule, by years, of future minimum lease payments under the capital lease together with the present value of the net minimum lease payments as of June 30, 2016:

Year Ending June 30,	
2017	\$ 8,456
2018	8,456
2019	8,456
2020	705
	26,073
Less: Amount Representing Interest	1,296
	24,777
Less: Current Portion	8,456
	\$ 16,321

Equipment recorded under the capital lease includes the following amounts at June 30, 2016:

Office Equipment	\$ 38,976
Less: Accumulated amortization	 (14,941)
	\$ 24,035

Amortization expense related to property recorded under the capital lease is combined with depreciation expense.

#### NOTE 5 RETIREMENT PLAN

The Center has adopted a Money Purchase Pension Plan and Trust, which is a defined contribution pension plan. All full-time employees who have completed one full year of service are eligible to participate. The Center contributes between 1% to 4% of each eligible employee's compensation to the plan based on the employee's years of service. Employees participating in the plan will vest 20% each year until the fifth year of service when they will be 100% vested. Retirement plan expense was \$35,850 for the year ended June 30, 2016.

## BLUE PEAKS DEVELOPMENTAL SERVICES, INC.

#### SUPPLEMENTARY INFORMATION

# BLUE PEAKS DEVELOPMENTAL SERVICES, INC. SUMMARY OF REVENUES, SUPPORT, AND EXPENSES BY PROGRAM For the Year Ended June 30, 2016

	Program Serv							
		icaid Compreh	Adult	Children's				
	Day Services	Residential	Total	Supported Living	Extensive Support			
Revenues and support								
Fees for services								
State of Colorado General Fund	\$ -	\$	\$	\$ 94,629	\$ -			
Medicaid	849,785	2,384,018	3,233,803	335,085	8,561			
Room and board	-	398,958	398,958	~	=			
Grants and contributions			::=:					
Part C	S	<del>3,</del> 7.	(# <u></u>	·	*			
Public support - contributions	•	意	n.	=	75.			
In-kind contributions	2	1,295	1,295	⊕)	5			
Other revenue	21,714	4,311	26,025					
Total Revenues and Support	\$ 871,499	\$ 2,788,582	\$ 3,660,081	\$ 429,714	\$ 8,561			
Expenses								
Employee Compensation	\$ 522,756	\$ 2,028,457	\$ 2,551,213	\$ 296,790	\$ 2,012			
Consumer Compensation	26,978	<b>4</b> 1	26,978	13,164				
Medical and Professional Services	6,595	28,776	35,371	9,272	8,684			
Board and Staff Travel and Development	4,205	17,417	21,622	2,014	157			
Occupancy	30,667	349,718	380,385	16,214	1,219			
Equipment	3,205	15,409	18,614	1,569	19			
Client Assistance	12,100	47,030	59,130	7,065	5			
Vehicles	51,363	35,804	87,167	8,273	(i=i			
Supplies	4,060	21,961	26,021	2,132	123			
Other	14,204	40,706	54,910	5,144	322			
Expenses Before Depreciation	676,133	2,585,278	3,261,411	361,637	12,541			
Depreciation	25,490	91,757	117,247	13,487	1,201_			
Total Expenses	\$ 701,623	\$ 2,677,035	\$ 3,378,658	\$ 375,124	\$ 13,742			

Early Intervention		Family Support		Case Management			Non- specified		Management and General		Total 2016
\$	193,788	\$	69,063	\$	28,419	\$	-	\$	·=	\$	385,899
	132,889		=:		150,285		72		24,795		3,885,418
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	9		<del>_</del>		2		8,740				8,740
	(#)		<b>=</b> 1		2		843		20,589		21,884
			294				12,799	(d <del>s</del>	895		40,013
\$	365,437	\$	69,357	\$	178,704	\$	21,539		46,279	\$	4,779,672
\$	87,634	\$	8,591	\$	127,884	\$	12	\$	342,478	\$	3,416,602
	-		40		-		2₩		-		40,142
	225,099		1,765		1,059		-		1,284		282,534
	3,735		304		1,498		:=:		12,524		41,854
	1,984		192		3,228				14,672		417,894
	694		1		504		-		1,128		22,529
	834		44,341		14		-		=		111,375
	2,142		-		944		: <del>*</del> :		9,434		107,960
	1,351		96		488		. <del></del>		13,793		44,004
	1,605	03 <del>6</del>	62		3,807				18,763		84,613
	325,078		55,352		139,412		.=:		414,076		4,569,507
	2,283		222		3,618	· ·	S#5		10,200		148,258
	327,361	_\$_	55,574	\$	143,030	_\$	<b>12</b>	_\$_	424,276	\$	4,717,765